

Billing Information System

A TELCOR Outreach Information System application

TAKE CONTROL

- ✓ Produce a crystal-clear picture of where your Outreach Program stands financially
- ✓ Grow your business with configurable client pricing and customized invoicing
- ✓ Monitor sales performance with territory utilization, revenue and profitability data
- ✓ Reduce Days Sales Outstanding (DSO) by eliminating errors prior to billing with comprehensive Rules Processing
- ✓ Improve productivity and reduce FTEs with streamlined workflow for billing
- ✓ Track utilization changes month-to-month and year-to-year
- ✓ Determine the relative risk and opportunities new clients present
- ✓ Target problem clients for education with compliance ranking

"We have tried to adapt to several other billing systems over the years. We like the TELCOR Outreach Information System because it optimizes our workflow since it is designed specifically for outreach laboratories."

Kirk Hopkins, CFO, DRL Labs, Tyler, Texas

The TELCOR **Billing Information System** is designed to allow your laboratory to efficiently and effectively control the billing and collection processes required to ensure the Outreach Program is a profitable and successful endeavor. It eliminates compromises often required by billing applications designed for the hospital or practice management environments. It improves customer satisfaction, business office workflow and provides tools that assist with sales and operational management.



BILLING INFORMATION SYSTEM

The Billing Information System provides the functionality to optimize the pricing, billing and collection process for outreach laboratories. Features include:

- Workflow friendly – everything to manage a payer, account or client is a click away
- Up-to-the-minute management view – know where revenue, claims, payments, profitability, utilization and A/R stand at any time
- Keep the management team informed with the export of all data views to Microsoft® Excel
- Account entry eliminated for client billed transactions
- Account data maintained indefinitely with an unlimited number of payers
- Comprehensive validations and rules ensure clean, compliant transactions prior to billing
- Automatically fax providers to request missing information
- Be competitive with flexible client discounting and special procedure pricing
- Rank clients based upon their transaction error rate
- Catch invoice problems prior to printing with online review and editing
- Client invoices formatted and presented according to outreach requirements
- Accommodates both UB-92 and CMS 1500 claim formats and electronic submissions
- Automatic processing to secondary payer or guarantor maintaining original payer class for statistics
- Streamlined Workqueue entry and management for payments, refunds, denials and adjustments
- Extensive collection tools to process and track A/R
- Accommodates payment plan arrangements
- Interfaces provided for claim submissions, remittance, statement mailing services and collection agencies
- HIPAA compliant
- Communicate easily with integration of e-mail and PDF attachments of billing reports

TELCOR Technology – The Outreach Information System is built with today's latest technologies including Microsoft.NET and SQL Server to allow the greatest data access using third-party tools for executive review, ad-hoc reporting and data mining. The Billing Information System is designed to operate on Intel®-based platforms and is hardware neutral; this enables IT staff to utilize standard PC purchasing relationships for hardware procurement and standardized hardware support throughout the enterprise. All TELCOR applications have been built with current Good Manufacturing Practices (cGMP) and TELCOR is a Microsoft® Certified Partner.



THE COMPANY - TELCOR, an employee owned company founded in 1995, has become an industry leader in bringing value to our healthcare customers and partners through quality products, installations, and services. TELCOR products are built using today's latest technologies including Microsoft.NET, Sybase and SQL Server with integration and data export. All products follow an extensive set of quality practices and are HIPAA compliant. TELCOR support is available 24 hours a day, seven days a week to service our customers' needs. TELCOR's proven implementations are performed by clinically experienced, IT knowledgeable resources who understand each customer's environment.

